



2016 ANNUAL REPORT

(May 1, 2017)

Friends of OHC:

In 2016, Oasis of Hope Center (OHC) experienced one of its most challenging year since 2007/2008 (which, with renovations and commencement of operations, health issues and other hurdles, proved to be quite a test). Through it all, our Lord continued to affirm His favor on this mission by His protection and provision.

It continues to be a privilege every day to partner with Him in this undertaking and to strive, in Jesus' name, to restore Hope through affordable, quality healthcare. This is only possible because of His strength and His faithfulness. In addition, OHC would be lost without the many partners He brings alongside of this ministry every day: loyal volunteers, a multitude of community collaborations and stakeholders and the many generous supporters who underwrite this ministry. We rejoice in being able to give Him glory by offering this account to you who travel with us on this adventure.

Any journey is marked by milestones; in 2016, OHC saw many:

- Board and Staff
 - We watched proudly as volunteers left the 'OHC nest' and moved on to careers and/or mission fields taking a bit of OHC with them; and we expectantly welcomed new volunteers in their places; this amazing pool of committed partners logged over 5,300 volunteer hours this past year
 - Our search for a new Executive Director led us to hire Jonathan Reid who began his tenure in August; he is a pastor who brings pastoral, counseling and non-profit administrative skills to OHC, as well as a heart for the restoration of Hope through renewed health for all of God's children, especially those on the margins
 - Barbara was able to spend four months bequeathing her wealth of knowledge and wisdom to Jonathan before officially retiring at the end of November; Dan's efforts in that direction are still in process but progressing well
 - OHC's committed Medical Director, Dr. Laurie Braker, along with the rest of OHC's care provision team, have ramped up their contribution toward furthering OHC's mission in order to complement Jonathan's administration, and to fill the void left by Barbara's departure
 - We were able to participate in multiple conferences, seminars and symposiums - local, state and national - that educated us, infused us with new energy and which will enable us to better fulfill our mission



- One of our greatest joys continues to be our ministry to students who volunteer at OHC; it is a privilege to contribute to the development of those who will become medical missionaries in whatever career path they ultimately choose; 2016 was again filled with such opportunities; please stop in sometime and look at the world map in the hallway that shows where our volunteers have gone all across the globe
- As we began to move through some transitional times in the latter half of the year, OHC experienced a greater need for additional upper and mid level providers; we look forward to new additions to our Staff in 2017
- We added a substance abuse counselor to the volunteer Staff
- Our annual Volunteer Appreciation Event was held in February at Salvatore's
- With retirements and completion of terms, our Board also continues to transition with new additions, and changing officer roles.
- Development
 - We forged relationships with several new partners and champions
 - We saw another successful *Heels to Heal* 5K fundraiser sponsored by the RPC Student Society of GVSU and providing welcome operational funds to OHC
 - We enjoyed our third annual *A Shot For Hope* golf event, raising thousands of dollars for free quality health care as well as enjoying a beautiful day golfing
 - Our neighborhood Knights of Columbus chapter put on another dinner/dance benefit for OHC
 - We began planning in earnest for our first Gala event to be held in the Spring of 2017 in conjunction with our 10th operational anniversary
 - We experienced another year of phenomenal blessing by the generous partners the Lord has raised up for OHC.
- Care Provision
 - 2016 has been a year of erratic patient traffic in terms of numbers, and without a discernible pattern from month to month; we pray that the new Administration in Washington can bring some stability to the uncertain health care arena, and allow OHC to do what it does best: care for people
 - We were able to continue to provide Vision and Acuity screenings in collaboration with the Association for the Blind and Visually Impaired
 - This past year we were able to add cardiovascular screenings to our list of preventative care offerings; these are provided at no cost to OHC's patients by Spectrum Health, who is also looking for avenues for follow up care resulting from these visits
 - Our Medical Director tells us that we continue to see and document outcomes that confirm the high level of quality of care provided at OHC
 - We were again blessed by our neighborhood Walgreens with free flu vouchers for our patients



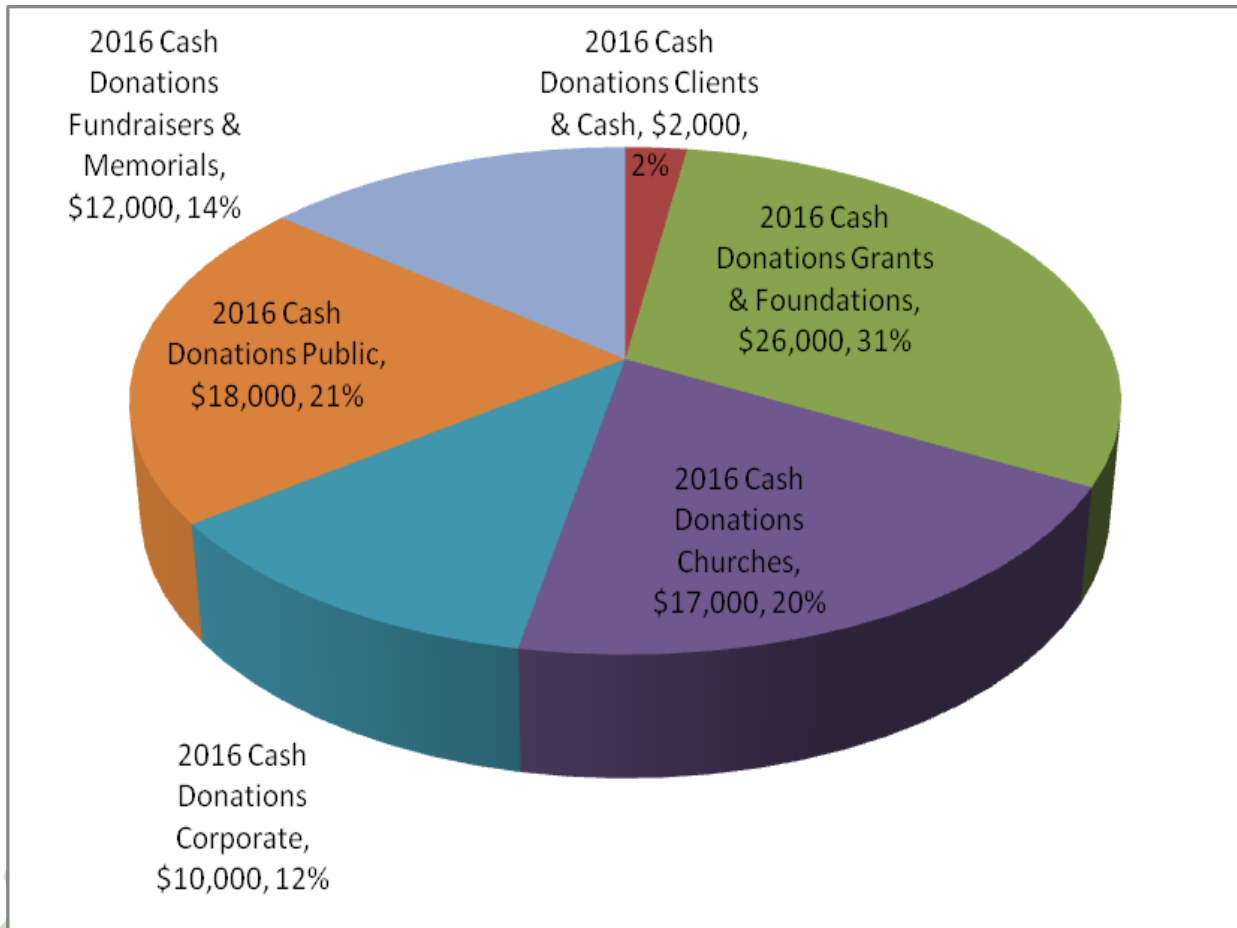
- In 2016 we were able to institute a new screening tool for incoming patients to assess the impact of various types of external and self-induced abuse; this will be valuable as we design treatment therapies for these patients, as well as for academic research.
- Collaboration and Community
 - OHC continues its involvement and collaboration with the Free Clinics of Michigan, and with our own local group, the Free and Charitable Clinics of the Grand Rapids Area; this latter group continues to tap into resources beyond our own walls such as local universities, and other area service providers
 - In line with its mission statement, OHC was again able to provide Thanksgiving dinners and Christmas presents to several families through our local elementary schools; along the same line, OHC's annual *Giving Tree* provided 'handfuls' of warm weather gear to needy patients over the holidays
 - We have increased our involvement with the local elementary schools around the clinic, working collaboratively with other WestSide agencies to provide increased health and hope to families in need
 - For the same purpose, we have increased our involvement in local business associations, neighborhood organizations, various area collaboratives and GRCity boards in order to improve quality of life in our neighborhood
 - As our outlet for distribution in Haiti is beginning to 'dry up', we have been compelled, after 10 years, to curtail the amount of donated medications we accept; but our basement continues to act as a brokerage to many local agencies as well as medical missionaries needing supplies.
- Transition Planning
 - After an intensive, though 'under the radar', effort to find someone other than developers interested in 'near-downtown' property, Barb and Dan have found someone interested in purchasing our building on Leonard NW who will commit to allowing OHC to continue its tenancy there; in late summer, the building was sold to OHC's own Medical Director; Laurie and Dan Braker are totally committed to OHC's mission in this community
 - As OHC goes through a period of transition, OHC's Board continued through much of 2016 to consider different operational and governance strategies for OHC with local hospitals, universities, mega-churches, other clinics, etc. While some of those explorations have resulted in new relationships which may lead to new collaborations and initiatives, OHC is currently settled into a 'business as usual' course with Jonathan at the helm.

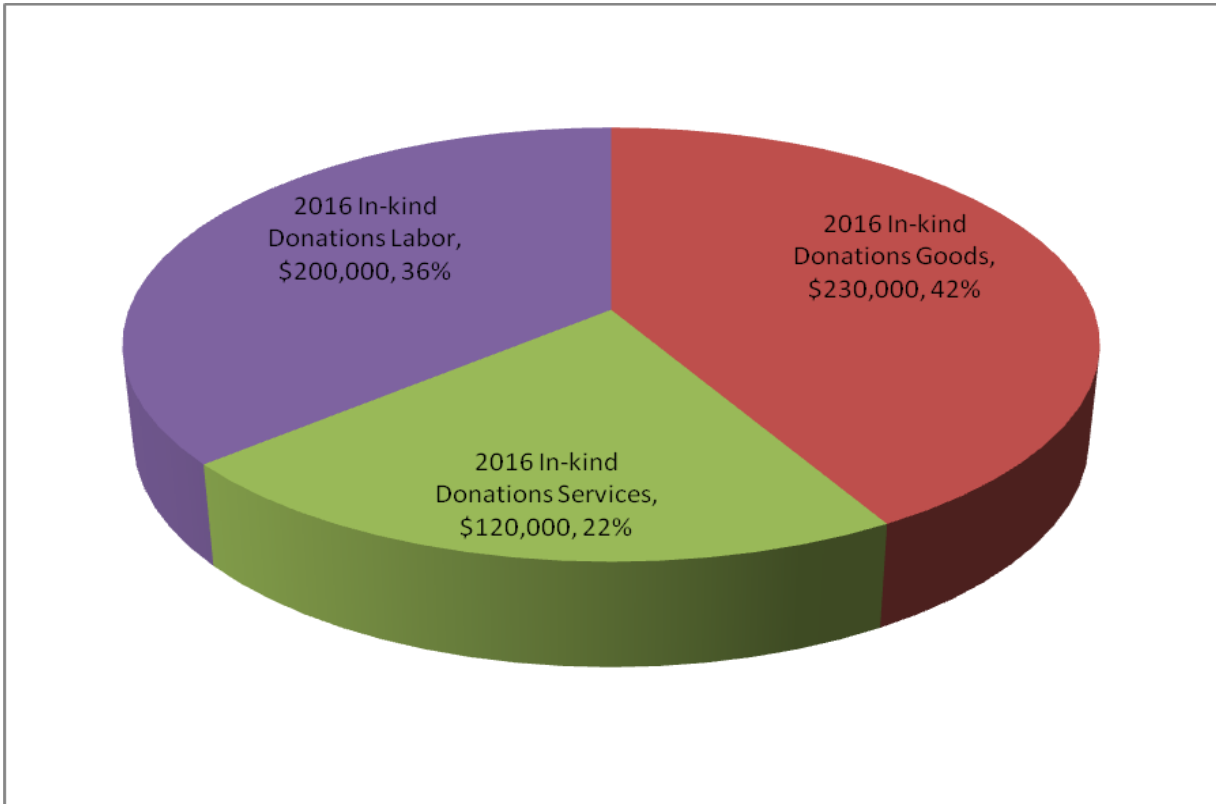


- And, at the risk of repeating something that is always in our annual reports, there are countless stories of lives and families with enhanced quality of life due to restoration of hope through improved health and through an encounter with those who represent the Heart of Jesus Christ for those in need.

From a funding and partnership perspective, OHC has again enjoyed an abundant harvest as many have sown into this ministry. 2016 provision included and enabled use of the following:

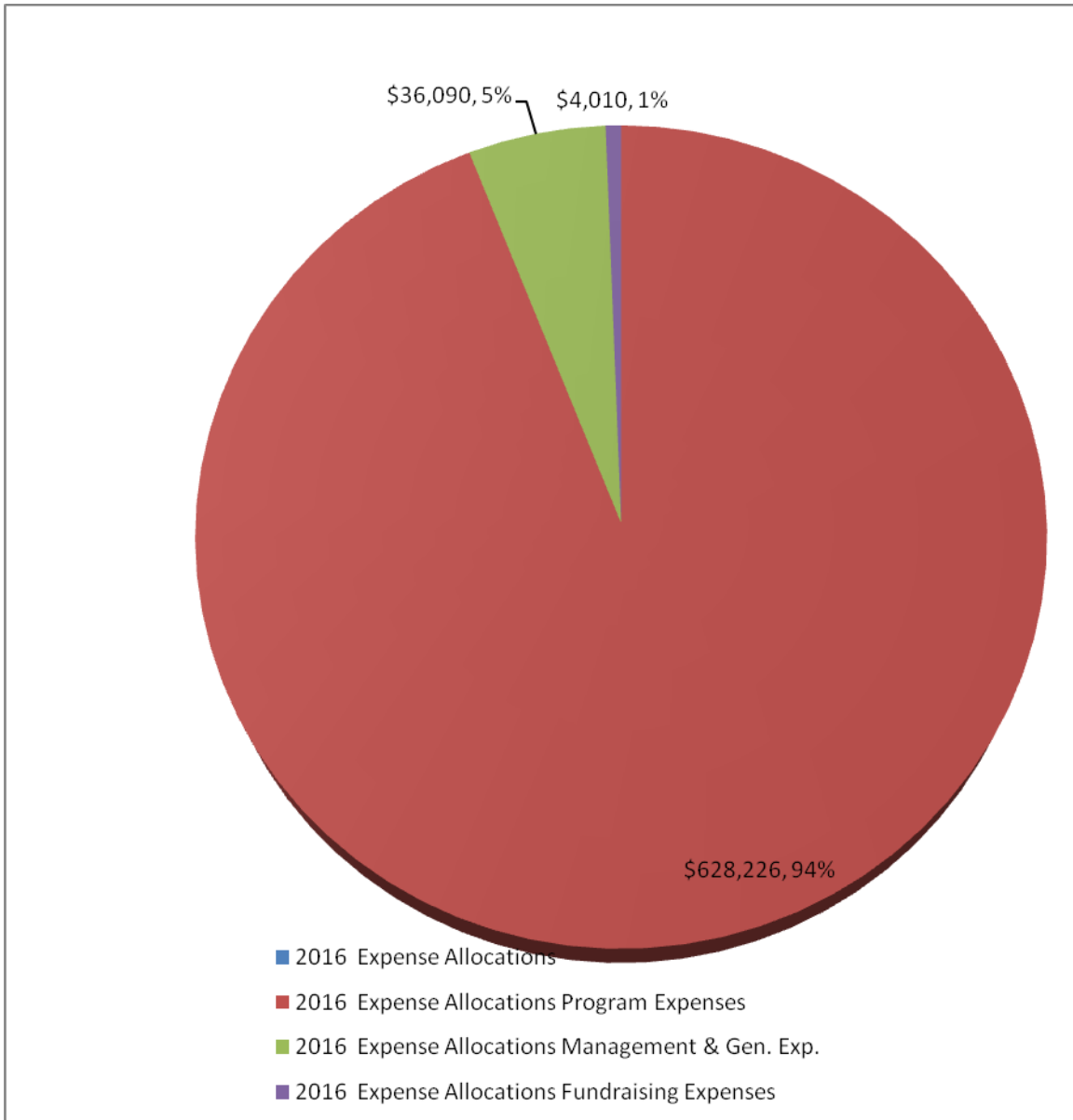
- Cash Revenue: \$85,000
- In-kind Support (market value of donated goods, services & labor): \$550,000
- Total Support & Revenue (cash & in-kind): \$635,000





As it has under previous leadership for the past 10 years, OHC will continue to work hard to keep its expenses as reasonable as possible without impacting services or quality of care. OHC's 2016 audited financials are not yet available, but are being prepared at this writing. Available data shows that overall expenses, including the value of program services supported by in-kind gifts will be approximately \$668,326 and should breakdown in line with these estimates:

- Program Expenses: \$628,226
- Management & General Expenses: \$36,090
- Fundraising Expenses: \$4,010
- Total 2016 Expense Estimate: \$668,326



The chart above graphically shows that the priority at OHC is the use of donations for the intended purpose: provision of services to our target population.



The 2016 Year End Net Asset Balance was \$196,019.97 vs. \$198,576.60 at the end of 2015.

Note that each \$1 cash donation leveraged the use of approximately an additional \$6.50 worth of donated goods, services, supplies and equipment – an amazing ratio.

As of June 1, 2017, OHC's Board of Directors will include the following:

- Scott Alsgaard: President
- Sienna Mavima: Vice-President
- Daniel Grinwis: Interim-Treasurer | Co-Founder
- Rita Rodriguez: Secretary
- Andrew Booth, PA-C: Director
- Dan Bold, DPharm: Director
- Jonathan Reid: Executive Director | Member Ex Officio (non-voting).

OHC's care-provision efforts were enabled in 2016 by over 100 dedicated Christian volunteers who invested over 5,300 volunteer hours.

In addition, OHC is supported by the following paid administrative staff:

- Jonathan Reid: Executive Director (full-time)
- Dr. Laurie Braker: Medical Director (part-time)
- Tiffany Cannon: Clinical Coordinator/Volunteer Coordinator (part-time)
- Nanette Schut: Accounting Coordinator (part-time).

Oasis of Hope Center is tax-exempt under *Section 501(c)(3)* of the *Internal Revenue Code*; donations are tax deductible to the extent allowed by law.